

What People Are Saying about Kevin Karschnik



Ron Stefani

Dell Technologies, Project Manager - Scrum Master

I have attended one of Kevin's seminars and I found it stimulating and applicable to all walks of life. I was able to take the customer satisfaction content and immediately start using it to change the approach that I take to my daily work. I highly recommend attending one of Kevin's session to bring out the positive person inside of each one of us that just needs a little inspiration.



Cliff Burnette

Rambus, Sr. Vice President and Chief Human Resources Officer

Kevin has created a model that positively impacts the way an organization does business while providing tools to increase net sales and customer satisfaction. This model is complimented by his ability to deliver the instruction and material in an engaging and creative forum where participants not only learn from the facilitator but from each other as well.



Craig Kepner

Oracle, Education Strategist

What I have always found most impressive about Kevin is his enthusiasm and ability to connect with an audience. He is an excellent motivator and coach. Kevin's message comes across clear and concise. His program is something that will definitely help my career!



Tammy Clopton

Dell, Vendor Manager

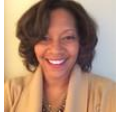
Kevin provided the foundation to ensure we as employees are positively motivated to do our jobs. He also provided useful training on presenting, selling and servicing our customers. In building a new sales support team these tools are critical to the success of our business. Kevin delivered useful information that my team can apply to their jobs right away."



Becky DeMarr

CenterPoint Energy, Vice President Customer Service

We have used Kevin so many times. This is a must have for all sales groups, and very important for all employees to learn about their audience and learn better presentation skills! I would highly recommend him!



Antoinette (Toni) B Nottingham M.S.Ed.

Learning/Talent Development Leader

Kevin is one of the best collaborators I have worked with and is an outstanding public speaker, facilitator, coach, and course designer. I have entrusted the development of my employees and staff to him for years and their content has been - by far - the most popular and impacting in the areas of communication and facilitation. If you seek customized content that will be raved about - and more importantly, utilized with demonstrable results - for years, Kevin and his team should be your choice. On top of that Kevin is engaging, innovative and FUN! I could not recommend him more highly.



Lisa Gravel MSOD

Boy Scouts of America, Organizational Development Director

We had the privilege of working with Kevin during a series of executive leadership development sessions. Kevin is an example of all that he brings into a session- he is articulate, a great listener, a supreme communicator and more! He is also in command of the space, by virtue of his integrity and presence in ways that ensures all levels of professionals feel in harmony with and of benefit to be working with him. I could not recommend him any higher. Your organization can only receive a high return on the investment of the time and energy you spend under his guidance and within his knowledge.



Dana Koren

Dell, Marketing Academy Program Manager

I have worked with Kevin on multiple training projects over the past few years. Kevin provided an exceptional classroom experience for our students. He is confident, energetic, friendly, and has excellent communication skills. We receive positive feedback on the sessions he delivers because participants appreciate his passion and experience.



Kelly Cockrell

Torchy's Tacos. Talent Development expert developing strategies to engage teams and drive results.

It has been my pleasure to work with Kevin over the past 5+ years at Freeman and Torchy's. He has the skill sets to be an overachiever in the professional trainer/motivator arena. If you are looking for a way to get your teams back on track with a fresh look at communicating with each other or polishing their presentation skills, he is a perfect choice. His style of presentation is adaptable to all levels of staff from the C Suite to entry-level employees.



Danielle Davis

IGT, Senior Manager, Retail Sales

Kevin has provided amazing training to our customers for over 5+ years. Every single time we partner with him to launch training with a new site, we get nothing but rave reviews. Kevin and his team have been so easy and fun to work with from the very start, and I jump at the chance to tell others about them. The classes are fun, engaging, and relevant to both our work and professional lives. Perhaps the most impressive thing though is how thoroughly they research our industry and roles in order to deliver the training. Not a single person leaves a training without feeling like Kevin really knows and understands what we do, and without feeling like we have new skills to do our jobs better than before.



Aaron Brown

DISH, Senior Leadership Development Specialist

Kevin has been providing executive speaker training to our company for several years now. While we've use them for a variety of programs, we primarily bring them in for a 2-day intensive workshop for rising executives. I've had the pleasure of participating in several of these workshops that Kevin has led over the last 3 years. He's an incredibly engaging speaker, a dynamic presenter, and an exceedingly thoughtful and constructive coach who can help make any speaker better. His workshop is part of a 3-week-long training series and Kevin consistently gets top ratings from our participants for the quality, applicability, and value of his teaching. In my individual interactions with Kevin as a business partner, he's unfailingly generous with his time, insight, and stories. I've worked with many speakers, facilitation vendors, and partners from several companies over the years and Kevin is one of my all-time favorites.



Dave Moffatt

Emerson, Director, Global Leadership Development & Training

Kevin is an excellent business partner, is always thoroughly prepared, and is very dynamic in his presentation style. He adapts well and connects with diverse audiences globally, and consistently receives high satisfaction ratings. One of the most engaging and enjoyable personalities you'll meet!



Tim Wright, SPHR

Dell, Workforce Transformation Thought Leader

I've known and worked with Kevin and his company for 5+ years. I can readily list a dozen characteristics that attest to the professionalism, the value and the quality of Kevin as a business associate, as a company leader and as an outstanding teacher. His workshops are exceptionally valuable and effective. The reliability of Kevin as a provider of services is superb. The ease and pleasure of interacting with Kevin are consistently positive and pleasant.



Melanie Henke

Freeman Company, Senior Vice President Operations

I can't say enough about how Kevin has impacted my life and professional career. I always struggled with the coaching I received regarding public speaking as it seemed to be unnatural to me. Kevin encouraged me to be more - ME. His approach is kind and encouraging and most of all effective. After I took a class with Kevin, he coached me through my first big presentation - both the preparation and the delivery. Later I asked Kevin for help to deliver my father's eulogy. There was no one else I would have turned to for this important speech. His guidance helped me deliver a memorable eulogy that I was able to deliver with confidence. I have my entire leadership team taking Corporate Ovarations! I want us all to approach presentations using the same methodology, and I want us to use "Kevinisms" as we coach each other and give feedback. Kevin is a game changer who I would highly recommend. Thank you so much Kevin!



Heather Summers

SADA Systems, Digital Transformation Manager

I reached out to Kevin to speak to our non-profit group's Lunch and Learn event. We have had many speakers talk to us but Kevin was able to bring a new perspective. His style and delivery kept everyone's engagement in the talk. My usually very quiet group participated in a dialogue with him while he spoke. I was very impressed and recommended him to speak at other events we hold. I would happily have Kevin speak to our group again.



Mike Cook

Dell EMC, Manager Enterprise Services

I was fortunate to attend a one-day training session held by Mr. Karschnik, and I have to say that he is not only dedicated and experienced at what he does, but also very inspiring which keeps his audience engaging while he is educating them. Kevin is an intelligent, wise and excellent Trainer and Speaker - and I would encourage anyone that has a chance to attend one of his sessions and/or to meet with him one-on-one to do so. It's amazing to work with such a person that has a strong determination to fulfill his goals, while at the same time being honest, open, and sincerely striving to help others achieve their goals.



Gabriel Jaquier

Adobe, Senior Product Marketing Manager

Kevin is an expert in the art of teaching how to improve presentation skills. He has studied the subject for years and can now teach anyone how to deliver a successful presentation. His content is extremely valuable and his delivery remarkably effective. I strongly recommend his seminars, workshops, and book to everyone who needs to give presentations on a regular basis.



David Gorman

Principal - DNG Holdings, LLC

I've had the privilege of knowing Kevin going on 25 years. At his core, Kevin is a results-oriented entrepreneur who loves to inspire the people around him be it colleagues, clients or family. His ability to navigate and lead organizations through the different life-cycles and onto successful outcomes is no less impressive. In my view, Kevin's latest venture, KeyPoints Communication, is the culmination of his many years of experience in optimizing the human communication process. Inspiring both organizations and individuals to connect to their own true voice and message is his sweet spot. I highly recommend Kevin to anyone looking to transform their ability to communicate effectively and create compelling messages that will get the intended effect.



Lora L. Hollingsworth

AGE of Central Texas, Director of Development and Outreach

I invited Kevin to speak to our all staff training event for AGE of Central Texas, a nonprofit organization in Austin. For nearly two hours, Kevin shared insights with our team. He made the presentation engaging and relevant for a diverse group--from drivers and certified nurse aids who work closely with clients every day to our Executive Director. He made a great effort to make his presentation relevant to our organization and its work. His insights and suggestions helped each staff person consider who he or she interacts with (from caregivers and clients, to donors, to vendors or tenants) and how each moment of interaction can impact a relationship with our organization. After the meeting, I had staff members go out of their way to reach out and tell me how much they appreciated the presentation Kevin gave, and how they felt it would impact their work and their lives. I am grateful to Kevin for the time and care he took in preparing a presentation that worked for us, and for listening and taking cues from our audience to make the information useful for our team. I would highly recommend Kevin as a well informed, talented speaker.



Dena Lee

ExxonMobil, Marketing Communications Supervisor

Kevin delivered the best training class I've ever sat in on any topic. He was great, the group was a fun group, and I came away with so many things I can use immediately. In fact, I incorporated using many of the methods taught within days for an important presentation. It is amazing the difference it makes when you think through the process. I even used one of the group's stories as my attention getter. The methods I learned in his class are now ingrained in my mind and are making a big difference as I prepare and deliver presentations.



Cary Blair

The Blair Agency LLC. dba Connect Insurance

I have known Kevin since college but have not had the chance to hear him speak to a group. Recently, we needed an alumni to come and speak to a group of young men on goal setting, time management and priorities in life. The message he presented was spot on in how to maximize their time during the college experience. He could not have presented a more clear message to this group of young men. Thanks for you time Kevin!



Dawn Dewees

Cameron, a Schlumberger company, HR Specialist

Kevin is a very profound speaker, presenter, and instructor. He commands the room in a very professional and personable manner. In just two days, Kevin taught me a lot of valuable and useful skills to help me become a better communicator. I learned how to effectively communicate with my audience to maintain their respect and attention. If you are a professional, I highly recommend sitting through one of his training sessions. You will take away something that will enhance your communication skills. In the words of Kevin, "There is no best, there is always a better." Let him help you become a better communicator!



Joseph McLaughlin

Omni Hotels, Director of Engineering

Kevin presented multiple times for the Austin Association of Facilities and Maintenance Engineers over the years. His programs, and his delivery of the programs, were always very captivating and informative. I remember one occasion when the room was packed, and all stayed until the end getting every piece of information they possibly could. Over 24 hours later and the buzz was still in the air about how great this session was in both the material presented and the guy presenting it. I highly recommend Kevin Karschnik to anyone who is considering utilizing his services.



Bobby Lahiere

SpokenHere, CEO

I attended one of Kevin's presentations; his insights were informative, helpful and I would even say inspiring. His method of communicating made what he was saying even more effective. I thoroughly enjoyed meeting Kevin and highly recommend him!



Sarah Cooper Truchard, SHRM-SCP

Waste Management, Manager Training and Development

Kevin and I met a couple of years back when I was working at Waste Management. He extended an offer for us to join in on a class he was delivering in the area. Kevin is a tremendous facilitator. He knows how to engage the classroom and keep everyone on track with the learning objectives for the day. The content he delivered was relevant to everyone in the class and he was able to relate the content back to real-life scenarios we face in our everyday work environments. If you have the opportunity to attend one of Kevin's classes, I highly recommend doing so.



Randy Willard

Krispy Kreme, Franchisee Owner

Kevin and his staff are great to work with. Very thoughtful and creative presentations. Our staff continues to use and practice the information that Kevin shared in his presentation in customer service. I highly recommend Kevin and his staff for future staff development.



Wayne Rodieck

Anadarko Petroleum Corporation, Manager Aerial Analytics

I really enjoyed Kevin's class and found many nuggets of gold that I have already seen returns. It's all about Kaizen and I appreciate Kevin's role! I advocate Kevin as a resource. One sand dollar at a time!!! Thank you again for coaching me to be a better Team member - at work and at home!



Nicole Boynton

Texas National Title, Director of Education

Kevin is the absolute go-to for business speaking and training. He recently spoke to our Ascend class (a group of young leaders) during a full day retreat and afterwards the entire group sang his praises. One participant exclaimed that, "Kevin's presentation on Leadership Communication was worth the entire amount I spent on tuition for this year." Kevin is the real deal. He has passion, integrity, warmth, and charisma. I have seen Kevin speak on multiple occasions and learn something new every time. A+++++++



Katherine Trueblood

Puffer Sweiven, Human Resources Manager

Kevin is hands down one of the best presenters I've seen in all my years of attending HR related seminars. He captivated our audience immediately and easily engaged our full attention and participation. And the best part - easy, pertinent takeaways to use the next day. I highly recommend Kevin to any organization looking to bring a fresh perspective to management development.



Keller Taylor

Spectra, District General Manager

I had the pleasure of working with Kevin and the rest of his team last spring when they were an integral portion of our Annual Employee Appreciation Event. Kevin's team from the initial consultation, through delivery and post-event follow up, was great to work with, presented audience specific topics, and as able to adapt to any challenges we threw their way. I would recommend Kevin and his team for customer service, leadership, and sales training for any major organization.



Anne Smoorenburg Williams

Jacobs, Talent and Development Manager

Working with Kevin has consistently proven to be an amazing experience. Everything from the easy of scheduling, to providing effective training with positive feedback - every time!



Michael Springer

Logical Operations, Executive Vice President of Corporate Development

Kevin is a consummate professional, a pleasure to work with, and someone you can trust. I've known Kevin for many years and have partnered with him on any number of projects. During my tenure at Course Technology we partnered with him to develop and deliver training material, which was exceptional as was their customer service and support for their products.



Don Forrester

CORE Board of Directors, Executive Director

Kevin provides high quality, state-of-the-art training that consistently exceeded staff expectations and made our management team feel good about their investment of time. He is very skilled at integrating theory with practical application. Consequently, learning is reinforced through completion of exercises and coaching opportunities for practice. The material he presents is practical and extremely helpful. Kevin integrates principals related to best practice, relationship building, motivation and clear communication throughout his training. He is an extremely talented communicator and the information he shares provides a body of knowledge for on-going reflection and insight.



Adrienne Anderson Graml

AMD, Sr. Manager, Organization Development

Kevin taught a facilitation skills workshop for a group of employees who would be leading enterprise-wide workshops. I sat in on the course and can attest to what a great job he did. The course itself was engaging and effective, and Kevin was an expert facilitator. The class received excellent reviews.



Jan Gunter

Ronald McDonald House, Communications Manager

Kevin is an excellent speaker and trainer with years of expertise and a fun, animated style of teaching. Taking a class from him was energizing as well as informative. I continue to refer back to things I learned from Kevin a couple of years ago. In addition, he gives of himself and his business selflessly for others. It's a real pleasure to recommend Kevin!



Selene Benavides, MBA

OpenSymmetry, VP of Finance

NSHMBA-Austin chapter has hired Kevin on two different occasions and will continue working with Kevin in the future as a result of his dedication to help the group grow and provide quality expertise in the area of career coaching. He is a very personable and flexible person to work with and I would highly recommend his services.



Rebecca Magnotta

DISH, Senior Manager, Talent Development

Kevin has partnered with DISH for over 5 years as part of a 3-week long future executive development program at DISH. As we made improvements to the program, we expanded Kevin's role to be a 2-day workshop. This workshop consistently receives top ratings for quality and applicability. The ratings were so good that we brought Kevin and team in to conduct a workshop with all of our executive team. Kevin is a trusted partner who I highly recommend. His passion, sincerity and insight is apparent in both his workshops and his everyday interactions.